

The future of vendor assessment.

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Vendors.
We know one size doesn't fit all.



Clients.
Giving you peace of mind.



Vendors

Getting You on the List

Keeping your current work and gaining more. That's what you want, what every company wants. And while we can't guarantee you that work, we can put you in the best possible position to get it. If you're not on the list, you're not getting anywhere, and we'll help you get on the lists of as many clients as you need. Then we'll help you to put yourself in the best possible light with those clients in your efforts to win their business.

One Size Doesn't Fit All

At Altius, we know that every company is different. Different products and services, different clients, and a different way of doing things. That's why our assessments are tailored to those differences. Where possible, we do it using technology, so that your questionnaires are built according to what you do and who you do it for. But at the end of the day, the actual assessment will be done by a real person, working with you to make sure the uniqueness of your business is fully reflected in the assessment we do.

Reducing Duplication

If there's one complaint we hear regularly, and can fully sympathise with, it's about the time and money you have to spend providing the same information to different clients and assessment providers. Altius is committed to reducing this duplication. That's why we're members of SSIP, through which we recognise others' health & safety assessments and they recognise ours. It's also why we allow you to share your information and documentation with anyone you like, and why we give you the tools to do it. Slowly but surely, it's making a difference.

Aiming Higher

The information and documentation you've put together for the assessment is yours to use with other clients, and we'll give you the tools to do that. But we also want to help you to aim higher, to achieve new standards in CSR, customer service, and quality. We'll point the way and give you the support you need to meet those goals.

Clients

Peace of Mind

We want you to sleep well at night. Not knowing much about the mattress business, we decided to stick to what we do know: vendor assessment. If you knew that all of your vendors met all of your requirements all of the time, we think that would help you to rest easy. No more worrying about whether the vendors you're using are properly insured or have all the right health & safety processes. Just more time to do your job, safe in the knowledge that Altius has got you covered.

Your Assessment To Your Requirements

We're pretty confident that our core assessment will cover most of what you need, from all the key requirements of health & safety legislation to the necessary levels of insurance. Then there's the other information we already gather, which you can use to build additional requirements. Finally, we'll add on anything else you need. If you want us to check specifics of insurance coverage, we'll do it. It's your assessment, we just look after it for you.

Giving You the Bigger Picture

You know your vendors pretty well. Their strengths and weaknesses, what they can and can't do for you. And of course, if you're using Altius, you know that they meet all your requirements. But what about the bigger picture, right across your supply chain? Have you got the right balance of smaller and larger companies? Do you know which companies are financially sound and which are at risk of going out of business? Altius puts this information at your fingertips, enabling you to get the right balance of vendors and to anticipate risks and head them off.

Aiming Higher

We don't rest on our laurels and neither do you. That's why we have our "Aim Higher" programme for your vendors, helping them to aspire to and achieve new standards, and why we work with you to bring about improvements right across your supply-chain. Say you want all of your vendors to have an environmental policy. We'll find out which currently do and which don't, lay out a timeframe for those that don't, and give them all the support we can to meet your new requirement. Simple vendor improvement, all part of the service.